



## Associate Project and Infrastructure Finance (m/f/d)

### For our branch in Frankfurt am Main

ABN AMRO is a leading international bank with a primary focus on Northwestern Europe, total assets of around € 400 billion, presence in 13 countries and with 18.000 employees. More than 700 employees in Germany offer financial services to corporate, private and institutional clients in our office in Frankfurt am Main and other branches throughout Germany. As an integral part of the Leveraged Finance team, we offer you the opportunity to gain first-hand experience in the interaction with our private equity clients and gain insights into the various processes within a Leveraged Finance transaction. We promote the independence of our employees and value personal development. Become part of the ABN AMRO Leveraged Finance team!

### Your job

- ▶ It'll be your job to manage the existing portfolio of transactions, including monitoring and management of risks. You help originating and executing new deals, including pitching to clients, structuring and executing complex tailor made transactions, negotiation and coordination with external advisors (legal, technical, insurance, market)  
You typically work in deal teams tailored to the case at hand, taking into account the required balance in terms of seniority and sector expertise. In close cooperation with the syndicate team you actively support the distribution of debt exposures to third parties. As a Junior Originator you will work closely with trainees. Part of your job is to coach and develop the more junior staff in the team
- ▶ Build complex operating/financial models, develop credit structures in cash flow based models and corresponding sensitivity analysis as well as assessing

and analysing potential risks & mitigants. Obtain support from risk management for the overall credit structure

- ▶ Close dialogue within the bank including preparing credit papers for the banks internal committee's and the client coverage efforts
- ▶ Researching and preparing presentations and marketing materials (e.g. pitch books)
- ▶ Prepare internal credit applications, financing term-sheets, management presentation

### Your profile

- ▶ Our ideal candidate has former client facing and/or risk management experience and is able to offer complex tailor-made financing solutions by using specialized sector and structuring expertise  
She or he doesn't get stuck with one area of responsibility over another and is able to adapt to changes and use them to her/his advantage.
- ▶ Educated at university level

- ▶ Minimum 3-4 years of relevant financial experience of which minimum 2 years related to structuring, execution and portfolio management of project finance and/or other structured financing transactions
- ▶ Applied knowledge of the credit products and skills
- ▶ Knowledge of and affinity with renewable energy and/or digital infrastructure
- ▶ Extensive knowledge of international credit process (incl. credit application/processing/ monitoring)
- ▶ Excellent in speaking, writing and reading of English and German

The success of our organization depends on the quality of our people and the ideas they have. We believe that teams composed of a combination of cultures, knowledge and experience will generate insights, perspectives and innovative solutions for our customers. Therefore diversity is of vital importance to our organization. To ensure that everyone within ABN AMRO can develop his or her qualities, we encourage an inclusive culture in which all colleagues feel involved and appreciated.

### **We are offering**

We offer you a challenging and international environment. You will work with colleagues with passion for the job and who have a high standard for performance. You will be offered an excellent opportunity to develop yourself.

ABN AMRO is driven by its purpose 'banking for better, for generations to come. At ABN AMRO, we use our knowledge, expertise and network to help our clients within and outside the Netherlands achieve their goals based on responsible decisions. Our clients' interests always come first. We want clients to understand our products, and we sometimes say 'no' if a product involves a risk that is too high for the client. Putting clients' interests first also means communicating in plain language and crafting smart solutions that genuinely make a difference. That is our goal.

### **Interested?**

If you believe you are the right person for this role, please send your CV to:

#### **ABN AMRO Bank N.V. Frankfurt Branch**

Human Resources

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