



Specialist - Corporate Lending Germany (m/f/d)

Location: Frankfurt am Main

As a Dutch market leader in the corporate clients segment, ABN AMRO is the principal banker for many international businesses. We target commercial banking and corporate clients with a Dutch link. A rapidly changing world brings lots of challenges. We don't try to avoid those challenges; on the contrary, we actively seek them out. At ABN AMRO, you can take responsibility and work with your colleagues to choose the best solution, for our customers and for society. Be part of our success story.

Your tasks

- ▶ As a Lender in the German Corporate Lending team, you will work in close cooperation with Senior Lender in managing the portfolio of Corporate Lending Germany
- ▶ You are assisting in building and maintaining strong, sustainable, long-term relationships with new and existing large corporate clients in Germany, Austria and Switzerland. This includes advising and selling various lending products as well as offering complex tailor-made bilateral- and syndicated debt financings across sectors - amongst others acquisitions, re-financings and loan participations
- ▶ You are the 'first-line of defence' in the assessment of credit risks based on (credit) experience and specific client- and sector knowledge
- ▶ You are preparing credit applications presenting to relevant internal credit committees, identifying and mitigating potential risks
- ▶ After obtaining credit risk approval from Risk Management, you assist in negotiating the credit documentation with the client
- ▶ In addition, you are monitoring the existing portfolio of (debt) transactions and contribute to internal projects
- ▶ You are working in close collaboration with Client

Coverage Germany and amongst others Corporate Lending Europe, Loan Origination, Syndication, Risk Management, Global Markets and Legal Services in the Netherlands and you are coordinating with external advisors (legal, technical, insurance, markets)

Your Profile

- ▶ Academic level with 1 to 3 years of profound experience in corporate banking, credit risk management and/or structured finance
- ▶ Expertise in financial modelling as well as in managing the credit process (incl. writing credit proposals, processing, monitoring)
- ▶ Knowledge of credit products and related documentation with relevant experience.
- ▶ You have a professional work attitude, enjoy working in a team and are able to deal with multiple tasks within tight deadlines
- ▶ You have an entrepreneurial and accountable mindset, taking ownership of your work and the willingness to deliver high quality results
- ▶ You act mindful and collaborative within and across teams and communicate effectively
- ▶ Fluent English and German language skills, written and spoken



Interested?

Please send CV to:

Angelika Kießlich (karriere@de.abnamro.com)

For questions please call: +49 69 2177 - 2060

We are looking forward to hearing from you.

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Human Resources

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